

# Managed Services

## Key Benefits



- Reduce or eliminate cost of maintaining in-house operations
- Focus on core competencies by leveraging offsite hosting capabilities
- Connect with 100% of your external business community
- Meet current and future trading partner requirements more easily
- Leverage new functionality more quickly
- Enjoy low total cost of ownership and accelerated ROI
- Scale network capabilities as your business grows

## A Lifecycle Approach to Business Community Management

Getting products to customers through a complex, global supply chain is becoming increasingly difficult. At Inovis, our customers continue to get squeezed from three market forces, unable to keep up with their community management. First, customers are demanding more ways to buy, forcing the transition to demand-driven supply chains. Managing suppliers has gotten more complex due to off-shoring sourcing and vendor-direct programs. And third, investment in internal staff and systems continues to be limited.

Without the flexibility to focus on your core business, your business community processes suffer, slowing down supply chains and adding costs upstream and downstream.

With Inovis Managed Services, you get a complete set of services to manage the lifecycle of a business partner community and the shared business processes, including connectivity, on-boarding, remediation, and score-carding. Inovis unique combination of trusted technology and domain expertise lets companies focus on their strengths. As a result, we'll help you speed up partner on-boarding and certification, setup and manage your transaction linkages and translations, and manage remediation programs.

Tired of getting repeatedly burned by inflexible outsourcing deals, with service-levels that don't adapt to your business? Inovis lets you decide, with a variety of managed services packages tailored to your needs. Using our shared software services to host your trading partner community, we can simply manage your data, manage your community, or manage an entire business process through remediation programs.

Unlike consulting-oriented generalists, Inovis' managed services combine a trusted technology platform with deep domain expertise. 100% of our customers manage their partners through a single, multi-tenant

platform and have access to the largest shared product catalog on earth. And for twenty years, we've been managing orders, shipments and invoices for our customers – experience that helps you focus on your business and get to market faster while lowering costs.

### FEATURES

#### *A trusted technology platform*

- A single, multitenant software platform
- 99.995% availability
- The largest product synch database on earth, with over 100 million items
- On-network EDI and XML data translation
- Event-based choreography
- Hosted web forms
- Wide choices in connectivity
- Cross-geography synchronization
- Tier-4 data center
- Business-role view into the data most relevant to you

#### *Deep Domain Expertise*

- 20 years of managing trading communities
- Over 20,000 customers
- Specialists in retail, tech manufacturing and consumer products

#### *A Business-Process Orientation*

- Partner certification and on-boarding
- Inbound logistics management
- Vendor deductions management
- Vendor compliance and score-carding
- Remediation and improvement programs

#### *Affordable Monthly Pricing*

- All-inclusive flat-fee pricing

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## About Inovis

Inovis is a leading provider of on-demand Business Community Management solutions that empower companies to transact, collaborate and optimize communications with their entire trading community. By standardizing and automating mission-critical business interactions, companies can dramatically reduce the complexity and cost of supply chain communication. This foundation of high-quality, reliable and secure connectivity provides real-time visibility across the order-to-payment lifecycle. The resulting actionable intelligence enables users to proactively address supply chain issues before they impact profitability, shortening cycle times, improving productivity and increasing customer satisfaction. With more than 20 years of expertise, Inovis delivers its products and services to more than 20,000 companies over a wide range of industries and markets across the globe.

For more information, visit [www.inovis.com](http://www.inovis.com).



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